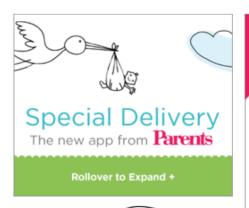
# Microsoft App

CHALLENGE How do you get moms excited about the launch of new Windows 8 software?

- Leverage our parenting expertise and Microsoft's new software to develop an exclusive Parents app for new and expecting moms
- Using our state-of-the-art video facility, produce a fun webisode series starring celebrity moms talking about what to really expect when you're expecting and touting the app
- > Promote the benefits of the new software to a targeted and receptive audience via rich media, mobile, social, newsletters and print

























## Mom Tales





## **Mom Tales Moms!**

Miller at is a strazing vestoan who est powers state their familie from tales.

Lean room

Mom Tales Mom Tales Hom

VIDEO COMPLETION **RATE** 

22,846,395

**IMPRESSIONS** 

**OVERDELIVERED BY** 

30%

### Channels





Voutre Pregnand J. How A. Salusand Chaperway



Bont Compare and



Dai Thosa Smensi

#### What's New



TWO IN THE BRIDGE STREET

ala resource program of brain. are half support after and the







Signed to wast a since

## American Girl

### CHALLENGE How do you help moms empower girls?

- > Harness the power of a beloved brand to create a positive way for moms to connect with their daughters
- Leverage the popularity of Parent's #1 Facebook presence to distribute a fun tool for moms to celebrate young women with a framed photo paired with a custom empowering message
- > Pair the app with expert content to help moms raise happy, healthy girls



















LIFT IN

INTENT

86%

## Arm & Hammer

**CHALLENGE** How do you show women the benefits of switching to Arm & Hammer?

#### SOLUTION

- > Tap Meredith's powerful blogger network to create real-life testimonials about the value Arm & Hammer brings to their homes and their wallets
- > Make the message viral by building engagement on Facebook
- > Utilize "social listening" to monitor user responses on blogs, Facebook and Twitter to update and enhance the conversation in real-time
- > Amplify the program with dynamic ad units, blogger widgets and strategic use of Twitter and Facebook influencers





"Switching to Arm & Hammer Cat Litter made our room smell more, like, well, like nothing! Just the way it should be."

- Julie



















## 5.1 MILLION

SOCIAL MEDIA IMPRESSIONS IN 5 MONTHS

## 200% INCREASE

IN ARM & HAMMER FACEBOOK FANS

30,129

**FACEBOOK COMMENTS** 



## 2.8 MILLION

BLOG POST IMPRESSIONS, **OVERDELIVERED BY 125%** 

2,156

MENTIONS IN BLOG POSTS

10,034

**BLOG POST COMMENTS** 



### 175,364 MONTHLY UNIQUE VISITORS

## 27 MILLION

PROMO UNIT IMPRESSIONS, **OVER DELIVERED BY 25%** 

JOIN THESE TOP BLOGGERS IN THE ARM & HAMMER SWITCH AND SAVE CONVERSATIONS FOR YOUR CHANCE TO WIN UP TO TWELVE \$1,000 PRIZES!





## Finding Money in the Laundry

We all want to save money, right? And we all have laundry to do, right? ...



### Arm & Hammer Switch & Save

We are toothpaste snobs in this house. While I will never pass up a toothpaste ...



Join the Conversation



# Best Thanksgiving Ever

CHALLENGE How do you get Campbell's ingredients on more Thanksgiving tables?

#### SOLUTION

- > Tap into the BHG and Allrecipes social universe on Facebook and Pinterest to reach women around the biggest cooking holiday of the year
- > Leverage BHG's position as a Pinterest powerhouse and create inspiring and actionable boards featuring beautiful Thanksgiving imagery
- > Keep the creativity flowing with a popular e-cookbook featuring Campbell's recipes, original recipes from the Allrecipes All Stars and custom videos
- > Spread the word with tons of edit promotion and media coverage

















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10% BRAND

LIFT

60 MILLION

TOTAL IMPRESSIONS

105,700

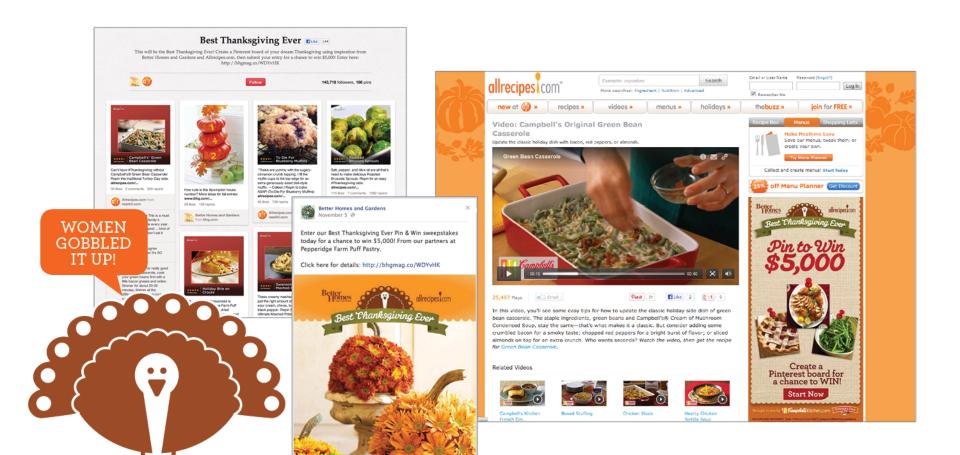
PINTEREST ENGAGEMENT POINTS

28,300

REPINS

40,000

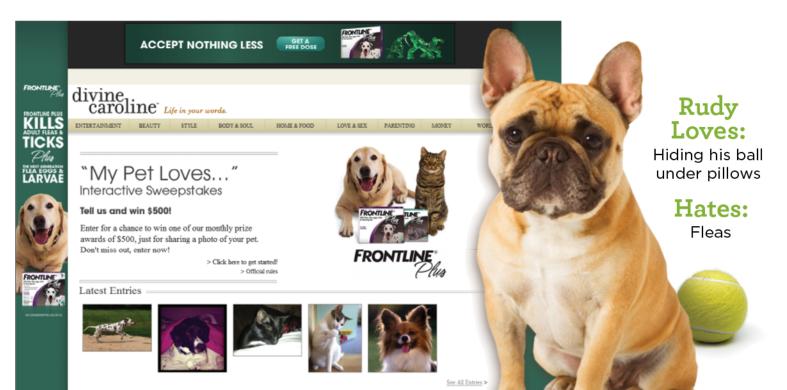
VIDEO VIEWS 39,619
USER ACTIONS
ON FACEBOOK



## Frontline

**CHALLENGE** How do you make Frontline front-of-mind for pet owners?

- > Create a go-to destination that gives pet lovers all the info they'll ever need—including how Frontline keeps pets free of fleas and ticks
- > Tap into the viral nature of pet photos by building a showcase for pics of (wo)man's best friend
- > Extend messaging with adorable, pet-centric social, handy printouts and distribution at vets' offices across the country

















































## Ghirardelli

**CHALLENGE** 

How do you get Ghirardelli baking chocolates on mom's holiday shopping list?

- > Recipe Creation: Enlist BHG food editor's expertise to create 25 custom Ghirardelli recipes in our renowned test kitchen
- > Recipe Integration: Inspire moms by integrating and promoting them on BHG, Recipe.com and surrounding holiday content across Meredith properties
- > Make sharing irresistible by using delicious imagery and super-easy functionality





80,000

RECIPE VIEWS

1,700

RECIPE PRINTS

6,000

SOCIAL SHARES

5% lift

IN PURCHASE INTENT

## **Raspberry Chocolate Tassies**

















#### Ingredients Edit and Save

Original recipe makes 26 -30 truffles Change Servings

- 1/4 cup whipping cream
- 3 ounces cream cheese, softened and cut up

lespoon light-color corn

ons hazelnut-flavor

e) package ii 60% Cacao eet Chocolate Baking

- 26 whole hazelnuts, toasted\*
- 12 ounces Ghirardelli Milk Chocolate Baking Bar, chopped
- 4 teaspoons shortening
- 2 ounces Ghirardelli White Chocolate Baking Bar, chopped (optional)
- Coarse sea salt (optional)



# Lipton Recipe Secrets

CHALLENGE How do you get women to share their secrets?

- > Leverage BHG's Pinterest influence to seed Lipton recipes
- > Drive users to pin Lipton holiday recipes with a custom Pinterest board on BHG and incentivize with irresistible prizes
- Integrate Lipton recipes with Recipe.com editorial recipes for the first-ever sponsorship of the popular "Ultimate Holiday Recipes" program. Encourage users to vote on their favorite recipes via Facebook and Pinterest





















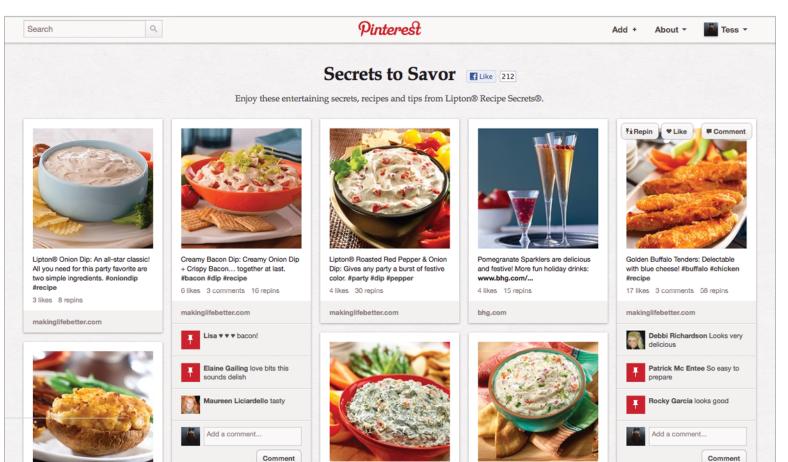


7,891
SWEEPS
PINS

2,223
EMAIL OPT-INS

3,671
RECIPE PAGE VIEWS

4,487
SWEEPS ENTRIES
OVERDELIVERED BY
400%





# Target

CUSTOM EDITORIAL

\$ RICH















CHALLENGE How do you Target moms to make Target the one-stop shop for summer?

- > Immerse consumers in a fun Target experience with custom channels, nav integration, tools and high-impact units on key summer fun and entertaining content
- > Create Target-owned channels within BHG and Parents offering everything from interactive guides to entertaining tools to how-to videos
- > Run a series of first-of-their-kind units that utilize contextual commerce by tapping BHG and Parents editors to give custom tips above product showcases
- > Integrate Target branding and products into popular Celebrate app



## HAVE A Big Honkin' Summer



93,343,170

TOTAL IMPRESSIONS

15,969

DOWNLOADS AVG 10 PVS/USER .21% CTR

FOR RISING STAR UNITS

:20 SECS

AVG INTERACTION TIME ON RISING STAR UNITS

.3% CTR

ON VIDEO EDIT INSERTS











# Mary Kay

### CHALLENGE How do you get Mary Kay on everyone's lips?

- > Hand pick 20 influential beauty bloggers to create how-to videos, write product reviews and spread the word
- > Engage our social community by getting them to weigh in on their favorite makeup and reward them with samples
- > Incentivize users with a trip to Hollywood and makeover sweeps
- > Amplify the message with print and mobile



















Search Meredith Plus

SEARCH



Follow Mary Kay Find an Independent Beauty Consultant

Playlist

MARY KAY FALL TRENDS MARY KAY COMPACT

## Create countless looks with one smart refillable compact.

Find your way to beautiful at Marykay.com or with your Independent Beauty Consultant.

Watch Ad



Kiss your LIPS with

moisture.

Mary Kay® NouriShine Plus™

Lip Gloss

marykay.com

"My beauty must-haves are concealer, tinted moisturizer, and my new fave: cream blush! Oh, and mascara (OBVI):) Thanks for the chance to win ... I LOVE Mary Kay!" — Sarah

3,313,963 **OVERDELIVERED BY** 66%

1.7 million SOCIAL MEDIA **IMPRESSIONS** 

> DIGITAL **MEDIA** AWARD WINNER



MORE

OPT-INS

#### MARY KAY" - Catalog

#### Playlists:



A Mom in Red High Heels



**Beautiful Makeup** 



Beautizine



Beauty 411



Beauty and Bedlam



**Beauty Fashion Tech** 



Bon Bon Rose Girls



Lady and the Blog



**Project Gadabout** 



Queen of the Quarter Life Crisis



**Retro Divas Beauty** 



Rockin' Mama



Rock 'n' Red